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Enphase Energy Partners with New Energy Consultants in Puerto Rico

Partnership addresses growing demand for affordable solar energy in Puerto Rico and Caribbean markets

PETALUMA, Calif. & SAN JUAN, Puerto Rico--(BUSINESS WIRE)-- [Enphase Energy, Inc.](#) (NASDAQ:ENPH) and Puerto Rico's [New Energy Consultants](#) announced today that they have entered into a strategic partnership to bring affordable solar energy to residential and commercial customers in Puerto Rico and the Caribbean markets. The partnership calls for Enphase® Microinverter Systems to be installed in 100 percent of residential systems deployed by New Energy in Puerto Rico and the Caribbean. Local distributor [Warren del Caribe](#), a Sonepar company, will provide logistics.

"We want to align ourselves with the world leader in microinverter technology," said Vale Aldamuy, president of New Energy. "The Enphase system offers greater productivity and efficiency in renewable energy equipment, a solid warranty, easy installation and lower overall cost of ownership. This partnership with Enphase Energy will help accelerate solar adoption in our region."

"As a dynamic and fast-growing company in the region, New Energy has been a visionary in leading the early adoption of AC solar in Puerto Rico and championing the Enphase Microinverter System for several years," said Jeff Loebbaka, senior vice president of sales, marketing and support for Enphase. "We are committed to working with local partners like New Energy and Warren del Caribe to support the development of the Puerto Rican and Caribbean solar markets."

"Warren del Caribe is proud to be an Enphase authorized distributor," said Kris Koch, business development manager at Warren del Caribe. "We are committed to providing the best microinverter solutions in the marketplace and are continually expanding and improving our solutions. Enphase's microinverter system is especially beneficial in the Caribbean region because it is compatible with multiple grid types and parameters that would prove challenging for any other single microinverter."

Because of its modularity, simplicity of installation, advanced monitoring and remote diagnostics, the Enphase Microinverter System brings increased operational efficiency and scalability to rapidly growing solar companies like New Energy. Since many solar installers throughout the Caribbean realize the advantages of working with a single microinverter SKU, distributors such as Warren de Caribe can lower their operating costs thanks to simplified logistics and inventory management.

About Enphase Energy, Inc.

Enphase EnergyÂ delivers microinverter technology for the solar industry that increases energy production, simplifies design and installation, improves system uptime and reliability, reduces fire safety risk and provides a platform for intelligent energy management. Our semiconductor-based microinverter system converts energy at the individual solar module level and brings a systems-based, high technology approach to solar energy generation. Connect with Enphase on [Facebook](#) and follow us on [Twitter](#). www.enphase.com.

About New Energy Consultants

Since 2008, New Energy Consultants, a native Puerto Rican company, has been engaged in the design, installation and sale or lease of solar photovoltaic systems to residential and commercial customers. It has a corporate office and three branches (sales centers) at Ponce, Bayamón, and San Juan, and will soon open offices at Mayaguez and Caguas. With its unique approach and expertise in the region's solar industry, New Energy has created 20 direct jobs and 60 indirect jobs in Puerto Rico. Connect with New Energy on Facebook.

About Warren del Caribe

Warren del Caribe is committed to providing customers with the greatest variety and quantity of PV inventory in the Caribbean and Central America, a one-stop shop for all the PV DC as well as AC components and materials for a complete bill-of-materials supply solution. With infrastructure (inventory, logistics and sales personnel) in Miami, Puerto Rico, Dominican Republic and Panama, Warren makes supplies more accessible to customers whatever their location, allowing them to more easily obtain what they need. As a 100-percent wholly owned subsidiary of Sonepar USA, which has \$7 billion

in total sales, Warren is an authorized stocking distributor for key best-in-class international manufacturers such as Enphase. Delivering optimal value to installers and end-users in terms of both our products and our pre- and post-sales support, our endgame is to make customers more profitable. That's our job.

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