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## Enphase Energy Bolsters Operations and Maintenance Services Offering

### *Strategic initiative to accelerate the expansion of energy management services*

PETALUMA, Calif.--(BUSINESS WIRE)-- Enphase Energy, Inc. (NASDAQ:ENPH), announced today that it is expanding its Enphase Energy Services (EES) business. The company is leading efforts to streamline solar photovoltaic asset management and operations and maintenance, and prepare for the broader-based maintenance and productivity service requirements of future energy management systems.

With over 450 megawatts under management, EES works with system owners, operators and installers to protect their solar investments with a scalable asset management and O&M services offering, from concept through implementation to long-term maintenance. Enphase's networked system enables solar stakeholders to make informed O&M decisions that keep capital outlays to a minimum, decrease time onsite, optimize system performance and generate a faster return on investment for their customers.

As part of this strategic initiative to accelerate the expansion of its energy management services, Enphase has acquired substantially all of the assets of Next Phase Solar, Inc., a leading provider of O&M services for the U.S. solar PV industry, based in Berkeley, Calif.

"By providing customers with proactive O&M services, EES is enabling them to focus on their core business of financing and installing solar systems," said Paul Nahi, president and CEO of Enphase. "The acquisition of Next Phase Solar's assets strengthens EES' comprehensive ability to proactively and cost-effectively operate and maintain residential, commercial and utility-scale PV power plants within the U.S., regardless of manufacturer or brand, and marks Enphase's latest effort to accelerate the mainstream adoption of solar energy."

Next Phase Solar brings to EES a suite of comprehensive solar O&M services that have been optimized for system owners, equipment manufacturers, financiers, installers, and engineering, procurement and construction contractors. Services include preventive and corrective maintenance, asset management, warranty compliance, solar array cleaning and system commissioning.

"We have been impressed by Enphase's successful track record and commitment to being a leader in energy management services," said Adam Burstein, founder of Next Phase Solar. "The synergy between the two companies will enhance our proven O&M and asset management expertise, and enable us to expand our service offerings exponentially."

Customers of EES and Next Phase Solar have welcomed the expansion of Enphase's services offering.

"Enphase Energy Services has provided GCI Solar with a unique opportunity to maintain a high level of customer service for all our valued customers," said William Chen, COO of GCI Solar. "It provides factory-level service in line with GCI's commitment to being the best in our class, which benefits our customers, our organization and Enphase. We look forward to our continued partnership with Enphase and the EES program."

"Future Energy has partnered with Enphase Energy Services for almost a full year," said Kyle Franz, general manager and senior VP of construction of Future Energy. "Our partnership allows Future to focus on our core business of selling and installing while continuing to offer our customers the highest level of service in the industry. Both Future and Enphase are dedicated to keeping our customers 100% satisfied, 100% of the time; a winning combination."

"Next Phase Solar has delivered outstanding value and security to our homeowners and installation partners, and we are excited to further expand our relationship with Enphase," said Steve Michella, CEO of Dividend Solar, a leading solar loan company that works with quality-driven installers. "By adding Next Phase's top-quality O&M servicing capabilities to its existing portfolio, Enphase is well-positioned to accelerate growth and build the leading energy management company in the U.S."

For more information on how Enphase Energy Services can help maximize commercial and other solar investments, go to <http://enphase.com/energy-services/>

## **About Enphase Energy, Inc.**

Enphase Energy delivers microinverter technology for the solar industry that increases energy production, simplifies design and installation, improves system uptime and reliability, reduces fire safety risk and provides a platform for intelligent energy management. Our semiconductor-based microinverter system converts energy at the individual solar module level and brings a systems-based, high technology approach to solar energy generation. Connect with Enphase on [Facebook](#) and follow us on [Twitter](#). [www.enphase.com](http://www.enphase.com)

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